∧ Pavilion

Expense Pavilion Membership [Email Template]

Copy and paste this template into an email to share with your manager or finance to request company sponsorship for Pavilion Executive Membership.

Suggested Subject line: Requesting a Pavilion Professional Development Membership

Hi Name],

I'm hoping to get company sponsorship for Executive membership with Pavilion, the community-powered learning platform for high-growth go-to-market leaders and their teams.

Pavilion is geared towards serving companies like ours, and helps fuel growth through three key offerings – Learning, Peer Groups, and in-person Events - all of which I'll have access to as an Executive member.

Here's what would be available to me as a Pavilion Executive Member:

- Pavilion University: As a leader of our [insert GTM team name] group/team, it's imperative that I stay on top of trends in our industry and emerging best practices. Pavilion offers a number of schools and courses aimed at Exec-level learners some topics that immediately caught my eye were [insert function-specific Pavilion University Program], and one on Career Enablement for Execs.
- **Peer Groups:** I'll be able to connect with peers in [marketing/sales/revops/customersuccess] through Pavilion's Functional Groups, and form relationships with folks outside of our industry to maintain fresh perspectives with local Chapter members. I believe it's critical for me and for my team to maintain a view of our industry and the economics of business in general "outside our walls", and this will help me do just that.
- Networking opportunities through events: In addition to virtual connections with peer groups, Pavilion hosts regular in-person events including yearly Executive summits such as CRO, CEO, and CMO and intimate Salon Dinners. I'll be able to connect face-to-face with a network of peers and industry leaders, and nurture those relationships through continued membership in the community.
- **Library of resources, including legal & compensation information:** Pavilion's knowledge hub is accessible to all members and includes 1,300+ resources including job descriptions, contract & agreement templates, insights on hiring, onboarding, diversity & belonging, and annual compensation & benchmarking reports. This will eliminate a great deal of resource-creation currently undertaken by my and other internal teams.

If you want to take a closer look at the benefits of membership including pricing, you can find more information here.

I'd love to set up some time to answer any questions you might have for me.

Thank you,

Name